

**MACHHUB**

Connect Once. Build Anything.

Industrial data platform

Perpetual licence

machhub.dev

SYSTEM INTEGRATORS

Build on it. Grow with it.

The application your customer runs is yours to build, brand and own. MACHHUB is the operating system underneath it: drivers, namespace, historian, collections, processes, and a runtime that serves what your team builds. We look after the platform so your engineers spend their time on the outcome.

01 **Certify your engineers**

[Get your engineers certified and unlock greater discounts.](#)

A training and certification path built for integrator engineers, so your people bind drivers, commission nodes and ship applications on your own schedule. Certified partners hold a demo kit and lead first-line support for their own customers, with our engineers available to join a case whenever they want us alongside.

02 **Build and own the application**

[Prove a scheme once, then repeat it on every site after.](#)

Your interface, your schemas, your logic, served from the node inside its own application domain. Dashboards, collection schemas, processes, permission sets and whole domain bundles export as JSON, so a scheme proven on one site is imported on the next. The second deployment becomes a configuration job that lands faster and earns more than the first.

03 **Sell and manage Care renewals**

[Revenue that comes back to you every year.](#)

Care is the annual plan taken up with the licence and renewed with the customer each year. Partners sell it, manage it and lead the support behind it on every renewal, so the relationship you built keeps paying you back.

Come and build with us.

Tell us what you build and who you build it for, and we will shape a partnership around it. Start the conversation online or with us at the booth.

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Become a partner



Choose
Partnership

Earned by commitment.

Every tier carries the same products, so you never sell a smaller MACHHUB. What grows with the tier is your discount, the deals you can lock and how far we travel with you. Terms are agreed and renewed each year, and every registration is reviewed before approval.

REGISTERED

Sign the partner agreement.

The starting tier. You buy the whole catalogue at partner pricing, quote it yourself, and run the free two-hour trial on any customer bench to open a conversation.

CERTIFIED

Pass the training course with two engineers.

Two engineers through our HRDC claimable course and its exams qualify you. You unlock deeper discounts, 90-day deal registration, the Accelerator Pack of templates and demo apps, and remote deal support by call or WhatsApp.

PREMIER

Deliver to an annual quota with named accounts.

Our best discounts, named accounts you own, and our team in the room with you, on site at the customer's pitch. Joint collateral and campaigns build the pipeline behind it.

⚡ WHY THE FIRST CALL IS EASY

Install it on a customer's bench with every module enabled, no key and no registration, bind a live controller, and let the plant see its own data on the spot. Each run gives you two hours and restarts as often as you like, so a demo lasts as long as the meeting does.

🛡️ CARE KEEPS CUSTOMERS CURRENT

Care carries all updates including major versions, a priority support queue with a response SLA, free licence rehosts when hardware is replaced, and online support from MACHHUB and MACHHUB partners together. Partners sell it and renew it with the customer.

🕒 A LICENCE THAT KEEPS RUNNING

The licence is perpetual, so a node you commission today keeps running for as long as the customer wants it. Care is taken up with the licence, or when a licence is upgraded, and renewed each year from there. Quote it with the licence and the customer stays covered.

⚡ ONE FILE SWAP TO GROW

One binary, and the licence file decides whether a node runs as Edge, Panel or Hub. When a site outgrows its tier, your engineer swaps the file and the node carries on with everything already configured.

🔑 KEY TO UNLIMITED POSSIBILITIES

Unlimited tags, connections and seats come with every licence. Nothing is metered, so a site can grow as far as the customer takes it on the number you already quoted, and whatever your team builds on it next is covered.

MACHHUB

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